



SAiCS

South African Institute of Cosmetics and Slimming



COMPANY PROFILE

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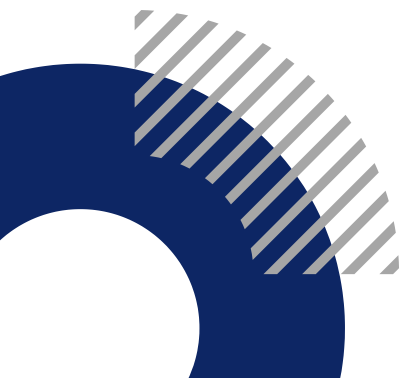
HI THERE!

At SAiCS, we believe that life is more about enjoying yourself and less about worrying. That is why we specifically formulated our various product ranges to do all the worrying for you!

We have taken our extensive research, fabulous results and client requests to effectively manage and design what we think are three key areas in our lives where we as humans tend to worry about the most on a day to day basis.

In all three of these key areas we have managed to align our product ranges to it and in doing so provided simple, affordable and effective solutions to your slimming, cosmetic and overall lifestyle problems you might be facing.

For the last 34 years, SAiCS has been here for you and will continue to be here in all of these areas of your life so you can stop watching your health and start enjoying it!





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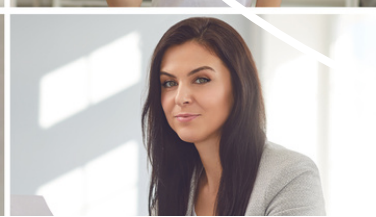
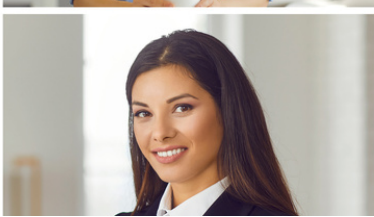
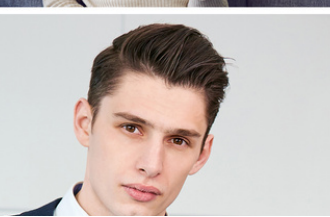
Agents

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SAiCS RANGES

SAiCS has various brands that it has established over the years. Each brand catering towards a specific market within our three pillars of Slimming, Cosmetic and Lifestyle products.



SAiCS LABS



Slimming



WHY JOIN SAICS?

CATALOGUE



SAiCS offers an array of different products! From weight loss to skin care, perfumes to aphrodisiacs, SAiCS' range of products allows you to pick and choose the products you want to sell.

INSTANT PAYOUTS



SAiCS understands that it can be frustrating to wait for your hard earned money and that is why we believe that commission is subtracted and paid immediately on sale rather than having to wait 2 weeks.

SUPPORT & TRAINING



SAiCS will provide continuous support and training to all its members to help you grow your business as well as in depth knowledge on all products and services.

NOT AREA BOUND



Unlike other representative careers, SAiCS does not bind you to any 1 area but allows you to sell anywhere in the world.

SPECIALS & INCENTIVES



SAiCS is not all work and no play... We at Head Office run many specials, incentive driven targets and competitions throughout the year to help you grow your company and maybe even win a few prizes along the way!

BE YOUR OWN BOSS



We at SAiCS believe that giving you the freedom to mould and shape your own path is vital towards long term growth and success. Recruit members to work in your team or go at it alone, the choice is yours!

TRAINING AND DEVELOPMENT

SAICS has partnered with Evestige (Pty) Ltd to provide support and training to all its Managers and Distributors in order to assist them in growing their business. Evestige specializes in Small Business and Personal Development and has been engaging in both high profile and startups for over 30 years.

Evestige specializes in:

- Personality Profiling
- Image Coaching
- Basic Body Language
- Diversity Training
- Cultural Awareness
- Generational Differences
- Selling Skills
- Office and Administration Skills
- Basic Financial Management
- Emotional Intelligence Training
- Small Business Development
- Advertising and Marketing Training



NS* AGENT

NO SALE / NEW SALE AGENT



- **New Sale Agent:**
An Agent who has joined SAiCS and has not yet made their first sale
- **No Sale Agent:**
An Agent who has made sales previously but not within the last 2 months

	New Sale Agent	No Sale Agent
Commission	20%	20%
Targets (RSP)	R0	1/2 of previously achieved ranks target
Promotion <i>(Reaching following tier targets)</i>	Instant after 1st Sale	Instant after meeting target
Reassignment <i>(Not reaching current targets)</i>	Deregistration after 2 Consecutive Months	Deregistration after 2 Consecutive Months

AGENT

FOR INDIVIDUALS LOOKING TO START THEIR SAiCS JOURNEY

- Access to product training, advertising material, competitions & specials.
- Training provided by upline.
- Starter kit optional.
- No need to hold stock.
- Can sell other brands.*

** Principal Agents are Senior Agents that sell SAiCS products exclusively and can recruit new Ambassadors.*



	Junior Agent	Senior Agent	Principal Agent*
Commission	25%	30%	30%
Targets (RSP)	R2 000	R8 000	R8 000
Promotion (Reaching following tier targets)	Instant after meeting target	N/A	Through Application
Reassignment (Not reaching current targets)	2 Consecutive Months	2 Consecutive Months	2 Consecutive Months

MANAGER

FOR TEAM LEADERS LOOKING TO GROW THEIR BUSINESS



- SAiCS training provided from Head Office.
- Specialised training provided by *Evestige* (Pty) Ltd.
- Starter kit mandatory.
- Required to hold stock.
- Lead your own team and provide training and development to Agents.

	Junior Manager	Senior Manager	Principal Manager
Commission	35%	40%	45%
Targets	R25 000	R50 000	R100 000
Promotion (Reaching following tier targets)	2 Consecutive Months with motivation letter	2 Consecutive Months with motivation letter	2 Consecutive Months with motivation letter
Reassignment (Not reaching current targets)	3 Consecutive Months	3 Consecutive Months	3 Consecutive Months

DISTRIBUTOR

FOR BUSINESS OWNERS



- Direct planning, strategizing and product development with Head Office.
- Compulsory Diploma Course through *Evestige* (Pty) Ltd.
- Bulk stock ordering.
- Invitation to conferences and events.
- Personalised business planning and development from Head Office.

	Junior Distributor	Senior Distributor	Principal Distributor
Commission	50%	55%	60%
Targets	R150 000	R300 000	R600 000
Promotion (Reaching following tier targets)	2 Consecutive Months with motivation letter	2 Consecutive Months with motivation letter	N/A
Reassignment (Not reaching current targets)	3 Consecutive Months	3 Consecutive Months	3 Consecutive Months

INDUSTRY

FOR THE INDEPENDENT BUSINESS OWNERS



- Personalized commission structure.
- Access to bulk orders ("Salon Sizes").
- Personalised specials and incentives.
- Free advertising on SAiCS platforms.
- Optional personalised labelling available.

To qualify you must submit a registered certificate of incorporation for any cosmetic, beauty, fitness, fashion or any other relevant industry.

BULK, OEM & CONTRACT MANUFACTURING

FOR THE INDEPENDENT BRAND OWNERS

Let SAiCS Labs assist your brand in creating or expanding its product range with:

- Sourcing
- Product Development
- Product Manufacturing
- In-house Design Team
- Branding and Marketing Team
- Low MOQ



AMBASSADOR TESTIMONIALS



Erika Ellis

SAiCS has given me so much more than just the opportunity to be financially independent, I had the opportunity to change people's lives. I am a proud ambassador for natural Slimming, Lifestyle and Cosmetic products that made a huge difference and impact in my life.



Anita Coetzee

SAiCS changed my life first by helping me lose weight. By seeing the change in me, people were also interested and it gave me the opportunity to help them. The opportunity to help others soon turned into an opportunity for me to generate an income.



Chantel Calitz

In 2017 I was at home with my 3 kids when I realized I need an extra income asap. After some research, I knew SAiCS was the best opportunity for me. In only 6 months I was an Independent Distributor with my own dynamic team!

Now I am a financially free, successful business Mom!



Madelein Coetzee

SAiCS has given me the opportunity to help people both with their health as well as financially. It gave me the opportunity to build a financially secure life for myself even when the economy is suffering, and now I am honored to be able to share this opportunity with others. I love and trust my product, brand and inviting people to join my amazing team.



AMBASSADOR TESTIMONIALS



Petru Jens

Being part of SAiCS for over 10 years and being a Distributor has changed my life forever. I get to do what I love, while working with, and helping people. Gaining financial independence in a difficult economy, expanding my strong team and helping them reach their goals and dreams... What a privilege and journey!



Elize Janeke

I used the SAiCS Solution and lost 17kg, I didn't have any side effects even with my chronic medication.

After my success on the products I started marketing SAiCS, I soon grew to Distributor and now lead my own amazing team.



Divan Badenhorst

I went from selling stuff next to the road and at various locations and communities, and having jobs where I had to work from 8-5 to try make ends meet, to a place where I found my purpose and niche, SAiCS. I believe that this is my destiny, a place where I belong and can achieve goals that is not limited by anyone!



Justine Johnson

After I tried so many products that only irritated my skin with burning and dryness, I finally tried Derma-nu. Now it is the only products that I use. I have soft skin and people ask me daily what i am using!!!

I now market SAiCS and my clients and my team loves and trusts the products just like I do.



AMBASSADOR TESTIMONIALS



Esta Malan

Life gives us the chance to make choices, that leads to change. And we have not looked back once after I have made the choice to become an agent 3 years ago. Today I am a Senior Distributor with SAiCS, and proud of it. Thank you SAiCS.



“Testimonials describe what has been, and are a promise of what is to come.”

Ron Kaufman



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